# Unit Trust Additional Investment Form



MandG Investments Unit Trusts South Africa (RF) Ltd (Registration number: 1999/005242/06) (the Manager) is an approved CIS management company (#29) under the Collective Investment Schemes Control Act, 2002. Portfolio assets are managed by MandG Investment Managers (Pty) Ltd (Registration number: 2013/051515/07), which is an approved discretionary Financial Services Provider (#45199) for the MandG SA group (M&G Investments).

### Our contact details

Sharecall: 0860 105 775Postal address:Physical address:International: +27 21 670 5101PO Box 231677th Floor, Protea PlaceEmail: instructionsa@mymandg.co.zaClaremont30 Dreyer StreetWeb: www.mandg.co.za7735Claremont

### How to complete this form

- Please complete and sign the appropriate declaration under Section 8.
- Information written outside of the relevant fields will not be considered when processing your application.

## By signing this application form, you confirm:

- You have viewed the latest product information on our website (Fact Sheet/Minimum Disclosure Document or CIS Fund Suite) and know
  the risks and fees associated with your investment choice.
- You have read and agree to the attached Terms and Conditions (also available on our website).
- If you are uncertain of your investment choice, please consider speaking to a Financial Adviser as the Manager is not authorised to provide
  financial advice.

## **Document checklist**

	This completed, signed and dated form
	Proof of payment if we are not electronically collecting money from your bank account
	Proof of bank account (not older than three months)

## What happens next

- Please e-mail a copy of this completed and signed form accompanied by the supporting documentation to instructionsa@mymandg.co.za.
   We reserve the right to request additional documents, if required.
- Processing can only happen once all the necessary documents have been received. Failure to do so will cause a delay in your funds being
  invested.
- You will be notified once your application has been successfully processed.

## **Important Information**

Daily cut-off times:
 11:30 for M&G Money Market Fund
 13:30 for all other investment options

• Debit orders: Debit order instructions need to be received by the 20th day of the month to process instructions before the 1st working

day of the following month.

Correspondence The default method of communication will be email. If you prefer your correspondence via post, contact Retail Client

preferences: Services on 0860 105 775 or on info@mandg.co.za.

• Secure online You will automatically be registered for online access. If you would like your access removed, contact Retail Client Services on 0860 105 775 or on info@mandg.co.za.

Please be advised that we will automatically collect any funds from your specified bank account when making additional

investments via the Manager's secure online platform.

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1 Existing investor details
Existing M&G investor number
First name and surname/Entity name (e.g. company or trust name)
Authorised contact person
ID number/Entity registration number (Passport number if foreign national)
<u></u>
2 Source of funds
Please indicate the source of this investment. We could request proof of this source.
Savings Retirement/insurance pay out Passive income (rental, dividends, interest) Trade/business Sale of assets
Winnings Gifts/inheritance/donations Child/spousal support payments Salary/bonus Tax refund
Other
3 Investment options
The Manager does not charge an initial fee. Should you agree to an initial fee with your Financial Adviser, this must be indicated under Section 7.
Would you like to phase-in your lump sum investment?  Yes  No
If yes, please indicate your total phase-in amount next to the Money Market Fund and complete the relevant <b>Phase-in Form</b> to select your chosen fund/s and phase-in period.
Please select the fund/s you wish to invest in from the table below. You must invest a lump sum of at least R10,000 and/or initiate a debit order of at least R500 per month.

M&G funds	Class	Annual management fee (excl. VAT)	Lump sum investment amount	Debit order	Income distributions	
				amount	Payout	Re-invest
2.5% Target Income Fund	Α	1.15%	R	n/a		
5% Target Income Fund	А	1.00%	R	n/a		
7% Target Income Fund	А	0.85%	R	n/a		
Balanced Fund	А	1.00%	R	R		
Dividend Maximiser Fund	А	1.00%	R	R		
Enhanced Income Fund	А	0.75%	R	R		
Enhanced SA Property Tracker Fund	А	0.55%	R	R		
Equity Fund	Α	1.00%	R	R		
Bond Fund	А	0.60%	R	R		
Income Fund	А	0.50%	R	R		
Inflation Plus Fund	А	1.00%	R	R		
Global Balanced Feeder Fund	Α	0.50%	R	R		
Global Bond Feeder Fund	А	0.50%	R	R		
Global Equity Feeder Fund	А	0.50%	R	R		
Global Inflation Plus Feeder Fund	А	0.50%	R	R		
Global Property Feeder Fund	Α	0.50%	R	R		
Money Market Fund	Α	0.25%	R	n/a		
Property Fund	А	1.00%	R	R		
Other			R	R		

## M&G banking details

Proof of payment will be required.

Bank name: Standard Bank Account number: 070423822 Branch: Thibault Square

Name of account: M&G Inflow Account Type of account: Business Current Account Branch code: 020909

Date D D M M C C Y Y

## **Lump sum investment option** Please indicate which payment method you will be using Remember that we can only process your application once we have received your payment, and that electronic Electronic/internet transfer transfers may take up to 2 days to reflect in our bank account. Due to banking regulations, we may collect a maximum of R1 000 000 per bank account, per day. No withdrawals Electronic collection can be processed within 45 days from the collection date. This is because you have up to 40 days to dispute an electronic collection with your bank. This is in keeping with the maximum South African banking turnaround time for disputing an electronic collection. Please be advised that no cash deposits are allowed. **Electronic collection authorisation** The person paying the lump sum investment (not necessarily the same person as the investor) hereby authorises the Manager to deduct the amount specified in the Investment Options section of this form from his/her bank account (please supply us with the bank account details). If the bank account holder is an employer/legal entity, a letter of authority is required, granting us permission to debit the account. Place Signature of bank account holder **Bank details** For lump sum investments/debit order collections Name of bank account holder ID/Registration number of bank account holder (Only if this is different to the investor and/or the investor is a minor) Name of bank Branch name Branch code Account number Savings Current/Cheque Type of account **Debit order details** Please complete if you require a recurring debit order (not available on Target Income Fund and Money Market Fund Investments) By signing below, the person paying for the debit order amount stated in the Investment Options section of this form authorises the Manager to deduct the amount on the 1st working day of the month from the bank account provided. He/she agrees to pay bank charges and costs incurred by this debit order. If the bank account holder is an employer/legal entity, a letter of authority is required, granting us permission to debit the account. Start date 0 1 M M M C C Y Y Increase every year by 10% 15% If other, indicate % % Place Signature of bank account holder

All debit order collections have a 45-day clearance period. This is because you have up to 40 days to dispute an electronic collection with your bank.

## 7 Financial Adviser

Where applicable, you the investor, hereby appoint the below-mentioned person as your Financial Adviser and authorise the payment of fees by the Manager to this Financial Adviser from your investment. These fees are negotiated between you and your Financial Adviser. The Manager has no involvement in this arrangement other than to pay the agreed fees from the investment as instructed by you on the following basis:

Ongoing adviser fee: Should you agree to an ongoing adviser fee, this will be paid via the regular repurchase of your units in accordance with Section 10.

**Initial adviser fee:** A maximum initial adviser fee of 3.0% (excluding VAT) may be charged and will be deducted before the investment is made. We suggest that if the ongoing adviser fee is more than 0.5% (excluding VAT), the initial adviser fee should not exceed 1.5% (excluding VAT).

M&G funds	Initial adviser fee (excl. VAT)	Ongoing adviser fee (excl. VAT)
2.5% Target Income Fund	%	%
5% Target Income Fund	%	%
7% Target Income Fund	%	%
Balanced Fund	%	%
Dividend Maximiser Fund	%	%
Enhanced Income Fund	%	%
Enhanced SA Property Tracker Fund	%	%
Equity Fund	%	%
Bond Fund	%	%
Income Fund	%	%
Inflation Plus Fund	%	%
Global Balanced Feeder Fund	%	%
Global Bond Feeder Fund	%	%
Global Equity Feeder Fund	%	%
Global Inflation Plus Feeder Fund	%	%
Global Property Feeder Fund	%	%
Money Market Fund	%	%
Property Fund	%	%
Other	%	%

### **Financial Adviser information**

I declare, in respect of the relevant South African laws, regulations, industry guidelines, common law and case law that:

- 1. I am acting as the Investor's appointed Financial Adviser in accordance with a valid mandate concluded between myself and the Investor.
- 2. I have verified the identity of the Investor and confirm his/her signature.
- 3. I have made the necessary disclosures required by law under the Financial Advisory and Intermediaries Services Act, 37 of 2002 (FAIS Act).
- 4. I am competent and accredited to provide investment advice in respect of the investment(s) reflected in this application form.
- 5. I have read the application form and the terms and conditions of this investment and have explained them to the Investor. To the extent they apply to me, I agree to be bound by the contents of this application form.
- 6. I will forward any and all Investor documents to the Investor as soon as I receive them.
- 7. I have read and accepted the updated Financial Services Provider Terms & Conditions, which apply to me. I am aware that a copy of the updated Financial Services Provider Terms & Conditions is available on M&G's website (www.mandg.co.za/financial-adviser/terms-and-conditions/) and that I may request a copy thereof from the Manager.
- 8. I have explained all fees relating to the investment to the Investor and I acknowledge that the Investor may instruct the Manager to cease paying the ongoing adviser fee at any time.
- 9. I will assist the Investor with periodic reviews of his/her investments including, where applicable, annual income revisions, in return for the ongoing adviser fee.
- 10. I acknowledge and agree that I will only act on the Investor's instruction when submitting any instructions to the Manager for the Investor, either via forms, in writing or via the Manager's secure online platform;
- 11. I acknowledge and agree that the Manager and M&G Investments will not be held liable for loss or damage which may result from the Manager acting on any instructions submitted to the Manager by me or my office for the Investor, and I hereby indemnify the Manager and M&G Investments against all direct or indirect claims (including claims for consequential damages) which may be made against the Manager and M&G Investments in this regard. This indemnity does not extend to any claims in respect of loss or damage which results from any negligent or wilful errors or omissions committed by the Manager.

Existing M&G Adviser Numb	er Existing FSP license numb	per
Name of Financial Adviser		
Name of Financial Services F	Provider	
Signature of	Place	
Financial Adviser		Date D.D.M.M.C.C.Y.Y

## 8 Investor Declaration

## By signing this form, you confirm that:

- The Manager has:
  - Provided you with sufficient business information, confirmation of the required management company licence and confirmation of the areas of financial service that it is licensed to offer within M&G Investments.
  - Not done any financial or investment analysis for you. There is the risk that your chosen investment portfolio or fund may not be entirely appropriate for your circumstances.
- You understand that:
  - It is your responsibility to carefully consider on your own, or by seeking advice from a Financial Adviser should you choose to do so, whether your chosen fund's benchmark and terms and conditions are appropriate for your objectives, financial situation and particular needs.
  - The market value of your investment will fluctuate in line with the market values of the underlying securities of the funds. The investment is subject to any volatility in the underlying markets, including exchange rate fluctuations.
  - This application, together with the main trust deed, supplemental trust deed, fund fact sheets and/or Minimum Disclosure Document of your chosen unit trust fund/s constitute the entire agreement between you and the Manager.
- The source of any investment amount has been declared and any other aspect of a transaction relating to this investment complies with the Financial Intelligence Centre Act (FICA).
- Submissions made are in accordance with the provisions of the Income Tax Act (where applicable), and in accordance with the provisions
  of the international tax treaties whereby:
  - The information you provide in this form, including but not limited to your tax residency, is to the best of your knowledge and belief, accurate and complete; and
  - You undertake to forthwith inform M&G Investments in writing should the circumstances referred to in this declaration change.
- You are acting for your own account and you have made your own independent decision to enter into this investment.
- You are not relying on any communication from the Manager whether written, oral or implied as investment advice or as a recommendation to enter into the investment. You are not considering the information and explanations relating to the terms and conditions of an investment as investment advice or a recommendation.
- You have received no assurance or guarantee from the Manager regarding the expected returns of the investment.
- The information in this form is true and correct. All material facts must be accurately disclosed. You are responsible for the accuracy and completeness of all answers, statements or other information provided on your behalf.
- Where this application is signed in a representative capacity, you have the necessary authority to do so, and this transaction is within your power.
- Information relating to your account (including duplicate statements, valuations and other information that may be required from time to time) may be released to you or to the Financial Adviser indicated in this application (if applicable) either when requested by the Financial Adviser or directly via the Financial Adviser's access to the Manager's secure online platform.
- You have received the following information from either the Manager or your Financial Adviser and have read it:
  - The most recent version of the terms and conditions of this investment available on our website (www.mandg.co.za/personal-investor/terms-and-conditions/)
  - The Fund Fact Sheet/s or Minimum disclosure document/s (MDD) of your chosen unit trust funds
  - The risk warning (below)
- If you have appointed a Financial Adviser in respect of your investment with the Manager, you hereby acknowledge and agree that by appointing such Financial Adviser, you instruct and authorise the Manager to act on instructions received from your Financial Adviser and his/her office either via e-mail, in writing or via the Manager's secure online platform;
- If you have appointed a Financial Adviser in respect of your investment with the Manager, you hereby confirm that you have concluded a written agreement appointing your Financial Adviser, which agreement remains in force;
- If you have appointed a Financial Adviser in respect of your investment with the Manager, you hereby indemnify the Manager and M&G Investments against any direct or indirect claims (including claims for consequential damages) which may be made against the Manager and M&G Investments in respect of loss or damage which may result from the Manager acting on any instructions submitted to the Manager by yourself or via your Financial Adviser and his/her office. This indemnity does not extend to any claims in respect of loss or damage which results from any negligence or wilful errors or omissions committed by the Manager.
- You hereby acknowledge and confirm that in the event that you are a victim of a cybercrime (e.g. hacked, phished, pharmed, identity theft scams, malware, spoofed, keylogging, sniffing, invasion of privacy etc.) committed by a third party and an instruction is given to the Manager in your name, whether or not authorised or known by you, the Manager and M&G Investments will not be responsible for any loss or damage which may result from the Manager following such instruction and you hereby indemnify the Manager and M&G Investments against all direct or indirect claims (including claims for consequential damages) which may be made against the Manager and M&G Investments in this regard.
- You hereby consent to the Manager processing your personal information as described in the terms and conditions set out below.
- You have read and accept the Terms & Conditions contained in Section 11 of this form and also the most recent version of the terms and conditions of this investment available on our website (www.mandg.co.za/personal-investor/terms-and-conditions/).

## Instruction in respect of adviser fees

If you have appointed a Financial Adviser in respect of your investment with the Manager, by signing this form, you hereby authorize and instruct the Manager to pay the ongoing adviser fee (as indicated in **Section 7**) in respect of the M&G Funds (indicated in **Section 7**) which you are investing in via the regular repurchase of your units to the extent required to settle the ongoing adviser fee on your behalf. By signing this form, you hereby authorize and instruct the Manager to pay the initial adviser fee (indicated in **Section 7**) in respect of the M&G Funds (indicated in **Section 7**) which you are investing in via the repurchase of your units to the extent required to settle the initial adviser fee on your behalf.

#### Risk warning

CISs are generally medium-to long-term investments. Past performance is not necessarily a guide to future investment performance. The prices in respect of participatory interests in a CIS portfolio are calculated on a net asset value basis. This means the price is the total net market value of all assets of the particular portfolio of the CIS divided by the total number of participatory interests in such portfolio of the CIS. Any market movements - for example in share prices, bond prices, money market prices or currency fluctuations - relevant to the underlying assets comprising the applicable CIS portfolio in which participatory interests are held may cause the value of such underlying assets to go up or down. As a result, the price of the participatory interests linked to your policy may go up or down. Participatory interests in CISs are traded at the ruling forward price of the day, meaning that transactions are processed during the day before you or the Manager of the CIS know what the price at the end of the day will be. The price and therefore the number of participatory interests involved in the transaction are only known on the following day. The CIS may borrow up to 10% of the scheme value, and it may also lend any scrip (proof of ownership of an investment instrument) that it holds to earn additional income. A M&G CIS may consist of portfolios comprising different asset classes and types that are subject to different fees and charges. Where applicable, the Manager of the CIS will pay your Financial Adviser an annual standard adviser fee, which is included in the overall costs of the CIS. A summary with all fees and maximum initial and ongoing adviser fees in respect of each CIS is available on our website. The Manager of the CIS may, at its discretion, close your chosen CIS to new investors and to additional investments by existing investors to make sure that it is managed in accordance with its mandate. It may also stop your existing debit order investment. The Manager makes no guarantees as to the capital invested in the CIS or the returns thereof. Excessive withdrawals from the CIS may place it under liquidity pressure and, in such circumstances, a process of ring fencing withdrawal instructions and managed pay outs over time may be followed. A money market fund is not a bank deposit account and The M&G Money Market Fund aims to maintain a constant price of 100 cents per participatory interest in such scheme. A Feeder fund may only invest in a single portfolio of a CIS which levy its own charges that could result in a higher fee structure for these funds. Foreign securities including foreign CISs may be included in underlying CIS portfolios. As a result, those CIS portfolios may face material risks. The volatility of the CIS may be higher and the liquidity of the underlying securities comprising the applicable portfolio of the CIS may be restricted due to relative market sizes and market conditions. The CIS's ability to settle securities and to repatriate investment income, capital or the proceeds of sales of securities may be adversely affected for multiple reasons including market conditions, macro-economic and political circumstances. Further, the return on the securities comprising a particular portfolio may be affected (positively or negatively) by the difference in tax regimes between the domestic and foreign tax jurisdictions. The availability of market information and information on any underlying sub-funds may be delayed. The investor acknowledges the inherent risk associated with the selected CISs and that there are no guarantees. M&G Investments is a member of the Association of Savings and Investments of South Africa.

Full name of investor or person authorised to sign on behalf of investor	Capacity	
Signature of investor or person authorised to sign on behalf of investor	Place	Date D D M M C C Y Y

# M&G Unit Trusts Collective Investment Scheme Fund Suite



Risk of not meaningful LOWER LOWER LOWER returns over time Variability of returns over the short term LOWER HIGHER LOWER HIGHER LOWER HIGHER Income Funds Multi-asset Funds **Property/Equity Funds** Global Feeder Funds **Target Income Funds** M&G Global M&G Global M&G Global M&G Global M&G Global M&G 7% M&G 5% M&G 2 5% Dividend Enhanced **Fund name** Money Income Bond Enhanced Inflation Plus **Balanced** Property Equity Bond Feeder Inflation Plus Balanced Property **Equity Feeder** Target Income Target Income Target Incom SA Property Maximise Market Fund Fund Fund Income Fund Fund Fund Fund Fund Fund\* Feeder Fund<sup>4</sup> Feeder Fund Feeder Fund Fund\* Fund Fund Fund Tracker Fund Fund Fact Sheet Available in × × × × × × × tax free South African South African South African Global South African Global Global Global Global Category/ - Interest - Interest - Interest Interest Multi-Asset - Multi-Asset -- Multi-Asset Real Estate Real Estate - Equity - Equity -Multi Asset Multi Asset Real Estate - Equity -Unclassified Unclassified Unclassified Bearing -Bearing - Short Bearing -Bearing -Sector Income Low Equity High Equity General General General General Low Equity High Equity General General Money Market Variable Term Variable Term Term Low/Med Low/Med Med/High High High Risk profile Low/Med Low/Med Low/Med Med Med/High Med/High High (in underlying (in underlying (in underlying (in underlying Low/Med Med Med/High Low Low High (in underlying currency) currency) currency) currency) currency) 65% MSCLAII Country World Index TR (Net), STeFI STeFI ASISA South 5% FTSE EPRA CPI + 5% p.a. FTSE/JSE Composite Composite ASISA South ASISA South African Multi-Bloomberg NAREIT Global FTSE EPRA/ MSCI All (before fees) South FTSE/JSE All African Equity African Equity Index Index STeFi Call FTSE/ISE All Asset - High Global REIT Index, NAREIT Globa Country 7% Income 5% Income 2.5% Income **Benchmark** African Listed Property Index General Global Inflation measured measured over General 25% Bloomberg World Index TR Deposit Index Bond Index Equity Aggregate REIT Index TR return p.a. a rolling 3-year (1803) Category over a rolling over a rolling Property Index Category Category Bond Index Global 12-month 36-month period Mean Mean Aggregate Bond Average period period Index. 5% USD 1m Treasury Bil The primary To provide To maximise To protect To achieve objective is to The Fund's The Fund's The Fund's To maximise total returns in objective is to broad-based the capital of steady long-ter The Fund's maximise income income while excess of the outperform To provide a exposure to objective is objective is objective is The primary The primary The primary investors in growth of capital The Fund's objective is while providing benchmark CPI by 5% total return shares that To provide to generate to provide objective objective securing to provide objective an absolute and income To maximise objective, to provide broad-based investors with over a rolling (before fees) egual to or investment is to target is to target is to target steady capital offer value and investors investors sense, whilst by investing in expressed in US long-term relative capital growth. This over a rolling returns through with capital with capital 36-month better than the medium- to exposure to an annual an annual an annual providing a diversified growth fron dollar terms, is with capita Fund stability. This is achieved by period, while 3-year period benchmark long-term shares that exposure to growth over arowth over ncome return income return income return combination of investing in to outperform growth ove growth. There of 7%, with of 5%, with of 2.5%, with objective is achieved investing in seeking to The secondary (after offer value and global bonds the long-term the long-term South Africar excess of domestic and global inflation by investing a diversified protect capital objective is fees) while will be a bias medium- to and interestby investing in by investing in a secondary a secondary a secondary short-term isted property while preserving in a diversifed portfolio of and reduce to reduce the providing longtowards long-term bearing a diversified a diversified objective of objective of objective of bank deposit ssets, where th capital over the a diversified portfolio of non bonds in the volatility risk of capital term capital companies growth. instruments portfolio of portfolio of rowing capital growing capital growing capita rates. Investors asset allocation medium term portfolio of equity securities South African through loss over any arowth. offering high over the medium global property global equity invested. invested. invested. capital remains is tactically global assets rolling 12-month in the South market. active asset but sustainable term securities. securities. highly liquid. managed African market management. period. dividend yields 100% 1.00%# A class 0.25% 0.50% 0.60% 0.75% 1.00% 1.00% 0.55% 1.00% 0.50% 0.50% 0.50% 0.50% 0.50% 0.85% 1.00% 1.15% vat) (+ PF) (+ PF) Annual 0.60% T class N/A N/A N/A 0.80% 0.80% 0.55% N/A 125%## N/A N/A N/A N/A N/A N/A N/A N/A N/A Distribution frequency Monthly Monthly Quarterly Quarterly Ri-annually Ri-annually Quarterly Quarterly Ri-annually Ri-annually Ri-annually Ri-annually Ri-annually Ri-annually Ri-annually Quarterly Quarterly Quarterly R500 pm or R500 pm oi R500 pm or R500 pm or Minimum investment R10 000 amount lump sum lump sum

\*Denominated in ZAR

<sup>\*</sup>The performance fee comprises 20% (excluding VAT) of any outperformance (after all fund fees and expenses) of the benchmark, measured over rolling three-year periods. M&G maximum total fee including Performance Fee (PF) is 2.25% (excl. VAT). For more information please visit mandg.co.za/performance-fees.

<sup>\*\*\*</sup> There is no performance fee on the Dividend Maximiser Fund T Class