# **M&G Enhanced Income Fund**

March 2025

### Since inception cumulative performance, distributions reinvested (A class)



Annualised performance	A class	Benchmark	T class	X class	D class
1 year	11.1%	8.3%	11.3%	11.0%	11.4%
3 years	9.4%	7.5%	9.6%	9.4%	9.7%
5 years	8.4%	6.2%	8.6%	8.3%	8.7%
7 years	7.2%	6.5%	7.5%	7.2%	7.6%
10 years	7.1%	6.7%	7.4%	7.2%	7.6%
Since incention	79%	7.0%			

1-year income return	A class	T class	X class	D class
Fund yield (net of fees)	8.9%	9.1%	8.8%	9.2%

Returns since inception <sup>1</sup>	A class	Date
Highest annualised return	13.8%	30 Sep 2024
Lowest annualised return	1.8%	30 Apr 2020

#### Top issuers as at 31 Mar 2025

	•	
1.	Republic of South Africa	36.2%
2.	M&G Bond Fund	19.6%
3.	Firstrand Bank Ltd	7.3%
4.	Standard Bank Group Ltd	4.2%
5.	M&G High Interest Fund	3.4%

Risk measures	A class	Benchmark
Monthly volatility (annualised)	2.3%	1.1%
Maximum drawdown over any period	-3.4%	-1.2%
% of positive rolling 12 months	100.0%	100.0%
Information ratio	8.0	n/a
Sortino ratio	1.3	n/a
Sharpe ratio	0.8	-0.2

#### Asset allocation as at 31 Mar 2025



Investment options	A Class	T Class	I Class	X Class	D Class
Minimum lump sum investment	R10 000	R10 000	R10 000	R10 000	R20 million
Minimum monthly debit order	R500 pm	R500 pm	R500 pm	R500 pm	n/a
Annual Management Fees (excl. VAT)	A Class	T Class	I Class	X Class	D Class
M&G <sup>2</sup>	0.65%	0.60%	0.95%	0.80%	0.45%
Financial adviser service fee (if applicable) <sup>3</sup>	n/a	n/a	0.30%	0.30%	n/a
Expenses (incl. VAT)	A Class	T Class	I Class	X Class	D Class
Total Expense Ratio (TER)	0.90%	0.72%	1.18%	0.96%	0.61%
Transaction Costs (TC) <sup>4</sup>	0.02%	0.02%	0.02%	0.02%	0.02%
Total Investment Charges (TIC)	0.92%	0.74%	1.20%	0.98%	0.63%

may be negotiated between the Investor and Financial Adviser. Should you agree to an

Ongoing Adviser Fee, it will be paid via the regular repurchase of units.

\*Where a transaction cost is not readily available, a reasonable best estimate has been used. Estimated transaction costs may include Bond, Money Market, and FX costs (where applicable).

# Risk profile



#### **Fund facts**

#### Fund objective

To maximise total returns in excess of the benchmark over a rolling 36-month period, while seeking to protect capital and reduce volatility through active asset management.

#### Investor profile

Individuals requiring an actively managed income solution that provides a high income return together with moderate capital growth. The recommended investment horizon is 1 to 3 years.

#### Investment mandate

The Fund invests in a diversified mix of local and foreign equity, bonds, listed property and cash. The Fund may also invest in derivatives and other collective investment schemes. Asset allocation is actively and tactically managed to achieve the Fund's objectives. The intended maximum limits are Equity 10%, Listed Property 25% and Foreign 45%. The Fund is managed to comply with regulations governing retirement fund investments (Regulation 28).

# **Fund managers**

Roshen Harry Bulent Badsha

#### **ASISA** category

South African - Multi-Asset - Income

#### **Benchmark**

STeFI Composite Index measured over a rolling 36-month period

### Inception date

1 July 2009

## Fund size

R848 590 888

M&G Enhanced Income Fund Sources: M&G and Morningstar

 $<sup>^1</sup>$  12-month rolling performance figure  $^2$  Additional underlying foreign fund fees are dependent on the fund and are included in

<sup>\*</sup>Administrational underlying foreign fund rees are dependent on the fund and are included in the TER

The Financial Adviser Service Fee, if applicable, is included in M&G's annual management fee above. An Ongoing Adviser Fee, over and above the Financial Adviser Service Fee,



# **M&G Enhanced Income Fund**

Multi-asset March 2025

Income Distributions <sup>5</sup>	A Class	T Class	X Class	D Class
	Total 12m yield	Total 12m yield	Total 12m yield	Total 12m yield
31 March 2025	2.20 cpu 8.45%	2.25 cpu 8.62%	2.18 cpu 8.39%	2.28 cpu 8.73%
31 December 2024	2.66 cpu 8.45%	2.72 cpu 8.62%	2.65 cpu 8.40%	2.75 cpu 8.73%
30 September 2024	2.32 cpu 8.68%	2.37 cpu 8.84%	2.30 cpu 8.63%	2.40 cpu 8.95%
30 June 2024	2.73 cpu 8.72%	2.78 cpu 8.88%	2.71 cpu 8.66%	2.81 cpu 8.99%

#### **Fund commentary**

US Treasury bond yields showed a mixed performance in March with the short end rallying and the long end selling off, resulting in a steepening of the yield curve. The short end was supported by weak economic data. The ISM manufacturing data at the start of the month was weak, not only the headline data but more so the details. The February labour report showed slightly lower-than-expected monthly nonfarm payrolls and a marginally higher-than-forecasted unemployment rate, alongside lower-than-expected average hourly earnings figures. Prior nonfarm payrolls were revised lower this time. The bond market initially sold off on the report's release but reversed those losses and some more during the following trading session. While the February CPI inflation release was lower-than-expected at both the headline and core level, bond yields still rose. PPI inflation also printed lower-than-expected in February for both the headline and core measures. The preliminary University of Michigan survey was woeful. Sentiment, current conditions and expectations were all worse-than-expected, while inflation expectations for both the near- and long-term horizons jumped. The Empire State Manufacturing index collapsed as well. Soft or sentiment survey data have been severely impacted by the new administration's actions on tariffs, even preceding "Liberation Day". The FOMC held rates steady and bond yields managed to rally a tad on the announcement day. Brent crude oil prices gained over March, especially over the second half of the month, largely reversing the losses made over the previous month. The US dollar index collapsed over the month, especially at the start of the month, thereby continuing the trend set following the Trump inauguration. Dollar weakness saw the rand exchange rate continue its recovery. The cost of SOAF protection via the CDS market jumped in March and moved out of the range held over the previous six months.

SA nominal bond yields rose in March, showing a bear steepening bias. However, inflation linked bonds fared better, with the front-end rallying and the back end selling off somewhat thereby leading to a steepener. The bond market was affected by both global developments emanating from the White House as well as local negotiations among the GNU party members surrounding the budget impasse with headline risks acute on both fronts. The MPC of the SARB met in March and decided to pause the rate cutting cycle with the repo rate held steady at 7.50%. The decision was not unanimous as four members voted in favour, while two favoured a 25bps rate cut. The committee has only cut rates by a cumulative 75bps despite CPI inflation collapsing. This has been due to the heightened local political and Trump Tariff risks. The inflation forecast for 2025 was lowered materially at this meeting, therefore according to market the window remains open for a rate cut at the May MPC meeting.

Over the past 12 months the Fund delivered a total return of 11.1%, which compares favourably to both the benchmark (STeFI Composite) return of 8.3% and the ASISA category average gain of 10.9%. More importantly, over the past 5 years the Fund provided an annualised return of 8.4% which was comfortably ahead of the benchmark return of 6.2% and the peer average of 8.2%.

#### Glossary

12-month yield	A measure of the Fund's income distributions as a percentage of the Fund's net asset value (NAV). This is calculated by summing the income distributions over a rolling 12-month period, then dividing by the sum of the NAV at the end of the period and any capital gains distributed over the same period.
1-year income return	The portion of the return of the Fund that is attributed to income generated over the last 12 months, assuming the investor reinvests all distributions and incurs no transaction fees or taxes.
Annualised performance	The average amount of money (total return) earned by an investment each year over a given time period. For periods longer than one year, total returns are expressed as compounded average returns on a yearly basis.
Cumulative performance graph	This illustrates how an initial investment of R100 or N\$100 (for example) placed into the Fund would change over time, taking ongoing fees into account, with all distributions reinvested.
Income distribution	The dividend income and/or interest income that is generated by the underlying Fund investments and that is periodically declared and distributed to investors in the Fund after all annual service fees.
Information ratio	Measures the Fund's active return (Fund return in excess of the benchmark) divided by the amount of risk that the manager takes relative to the benchmark. The higher the information ratio, the higher the active return of the Fund, given the amount of risk taken and the more consistent the manager. This is calculated over a 3-year period.
Intended maximum limits	This indicates the Fund's intended maximum exposure to an asset class. These limits may be reviewed subject to the Fund's Supplemental Deed and/or Regulation 28 for those Funds managed in accordance with Regulation 28 of the Pension Funds Act.
Maximum drawdown	The largest drop in the Fund's cumulative total return from peak to trough over any period.
Monthly volatility (annualised)	Also known as standard deviation. This measures the amount of variation or difference in the monthly returns on an investment. The larger the annualised monthly volatility, the more the monthly returns are likely to vary from the average monthly return (i.e. the more volatile the investment).
Percentage of positive rolling 12 months	The percentage of months, since inception, that the Fund has shown a positive return over a rolling 12-month period.
Regulation 28	The South African retirement fund industry is governed by the Pension Funds Act, No 24 of 1956. Regulation 28 of the Pension Funds Act prescribes the maximum limits in asset classes that an approved retirement fund may invest in.
Sharpe ratio	The Sharpe ratio is used to measure how well the return of an asset compensates the investor for the risk taken. The higher the Sharpe ratio the better the Fund's historical risk-adjusted performance has been. This is calculated by taking the difference between the Fund's annualised return and the risk-free (cash) rate, divided by the standard deviation of the Fund's returns. This is calculated over a 3-year period.
Sortino ratio	This is calculated by taking the difference between the Fund's annualised return and the risk-free (cash) rate, divided by the downside deviation of the Fund's returns i.e. the "bad" volatility. A high Sortino ratio indicates a low risk of large losses occurring in the Fund. This is calculated over a 3-year period.
Total Expense Ratio (TER)	This shows the charges, levies and fees relating to the management of the portfolio and is expressed as a percentage of the average net asset value of the portfolio, calculated for the year to the end of the most recent completed quarter. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs.
Transaction Costs (TC)	The percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.
Total Investment Charges (TIC)	The percentage of the value of the Fund incurred as costs, relating to the investment of the Fund. As fund returns are reported after deducting all fees and expenses, these costs (the TER, TC & TIC) should not be deducted from the fund returns.

<sup>&</sup>lt;sup>5</sup> If the income earned in the form of dividends and interest exceeds the total expenses, the Fund will make a distribution (cpu = cents per unit).

#### Contact us

info@mandg.co.za



0860 105 775

Invest now

#### **Application forms**

An electronic copy of this document is available at www.mandg.co.za

#### Disclaimer

MandG Investments Unit Trusts (South Africa) (RF) Ltd (Registration number: 1999/0524/06) is an approved CISCA management company (#29). Assets are managed by MandG Investment Managers (Pty) Ltd, which is an approved discretionary Financial Services Provider (#45199). The Trustee's/Custodian details are: Standard Bank of South Africa limited - Trustees Services & investor Services. 20th Floor, Main Tower, Standard Bank Centre, Heerengracht, Cape Town.

Collective Investment Schemes (unit trusts) are generally medium-to long-term investments. Past performance is not necessarily a guide to future investment performance. Unit trust prices are calculated on a net asset value basis. This means the price is the total net market value of all assets of the unit trust fund divided by the total number of units of the fund. Any market movements – for example in share prices, bond prices, money market prices or currency fluctuations – relevant to the underlying assets of the fund may cause the value of the underlying assets to go up or down. As a result, the price of your units may go up or down. Dunit trusts are traded at the ruling forward price of the day, meaning that transactions are processed during the day before you or the Manager know what the price at the end of the day will be. The price and therefore the number of units involved in the transaction are only known on the following day. The unit trust fund may borrow up to 10% of the fund value, and it may also lend any scrip (proof of ownership of an investment instrument) that it holds to earn additional income. A M&G unit trust fund may consist of different fund classes that are subject to different fees and charges. Where applicable, the Manager will payyour financial adviser an agreed standard ongoing adviser fee, which is included in the overall costs of the fund. A unit trust summary with all fees and maximum initial and ongoing adviser fee, which is included in the overall costs of the fund. A unit trust summary with all fees and maximum initial and ongoing adviser fee, which is included in the overall costs of the fund. A unit trust summary with all fees and maximum initial and ongoing adviser fees is available on our website. One can also obtain additional information on M&G products on the M&G website. The Fund may be restricted due to relative market sizes and market conditions. The fund's ability to settle securities may be adversely affected for multiple reasons including market conditions, macro-e