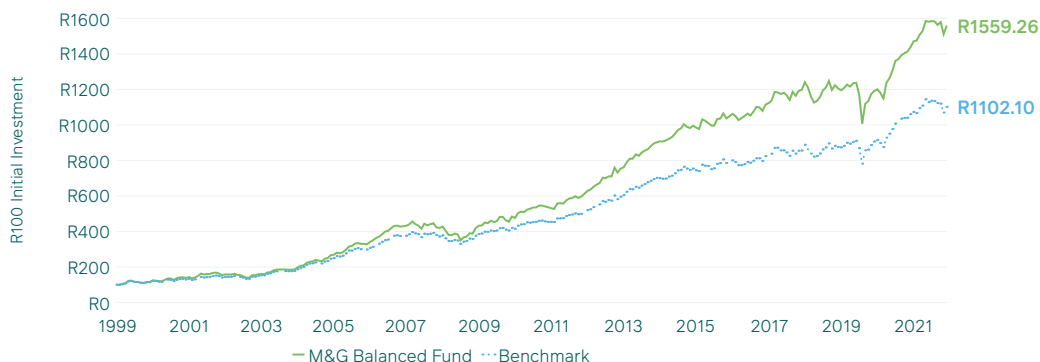


# M&G Balanced Fund

Multi-asset

July 2022

## Since inception cumulative performance, distributions reinvested (A class)



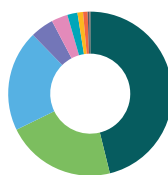
Annualised performance	A class	Benchmark	T class	X class	B class
1 year	8.4%	3.9%	8.7%	8.4%	8.9%
3 years	8.9%	8.0%	9.2%	9.0%	9.5%
5 years	6.9%	6.0%	7.3%	7.1%	7.6%
7 years	6.6%	5.6%	7.0%	6.8%	7.3%
10 years	9.8%	8.0%	-	-	10.5%
Since inception	12.7%	11.0%	-	-	-

Returns since inception <sup>1</sup>	A class	Date
Highest annualised return	44.7%	30 Apr 2006
Lowest annualised return	-21.1%	28 Feb 2009

### Top 10 holdings as at 30 Jun 2022

1. Republic of SA Bond 8.875% 280235 (R2035)	4.4%
2. Naspers Ltd	4.4%
3. Republic of SA Bond 8.50% 310137 (R2037)	3.8%
4. Republic of SA Bond 9.00% 310140 (R2040)	3.3%
5. Sasol Ltd	3.3%
6. Prosus NV	3.2%
7. Standard Bank Group Ltd	3.2%
8. Republic of SA Bond 8.25% 310132 (R2032)	3.0%
9. MTN Group Ltd	3.0%
10. British American Tobacco Plc	2.7%

### Asset allocation



- SA Equity 46.1%
- SA Bonds (ex. Inflation-linked Bonds) 21.6%
- Foreign Equity 19.9%
- Foreign Cash 4.6%
- Foreign Bonds 3.2%
- SA Listed Property 2.0%
- SA Cash 1.1%
- Africa Equity 0.9%
- SA Inflation-linked Bonds 0.4%
- Foreign Property 0.1%

Risk measures	A class	Benchmark
Monthly volatility (annualised)	10.9%	9.1%
Maximum drawdown over any period	-23.2%	-16.8%
% of positive rolling 12 months	86.4%	90.2%
Information ratio	0.3	n/a
Sortino ratio	0.4	0.4
Sharpe ratio	0.3	0.3

Investment options	A Class	T Class	I Class	X Class	B Class
Minimum lump sum investment	R10 000	R10 000	R10 000	R10 000	R20 million
Minimum monthly debit order	R500 pm	R500 pm	R500 pm	R500 pm	n/a

Annual Management Fees (excl. VAT)	A Class	T Class	I Class	X Class	B Class
M&G <sup>2</sup>	1.00%	0.80%	1.25%	1.00%	0.60%
Financial adviser service fee (if applicable) <sup>3</sup>	n/a	n/a	0.50%	0.50%	n/a

Expenses (incl. VAT)	A Class	T Class	I Class	X Class	B Class
Total Expense Ratio (TER)	1.42%	1.15%	1.66%	1.38%	0.92%
Transaction Costs (TC) <sup>4</sup>	0.10%	0.10%	0.10%	0.10%	0.10%
Total Investment Charges (TIC)	1.52%	1.25%	1.76%	1.48%	1.02%

<sup>1</sup> 12-month rolling performance figure

<sup>2</sup> The Fund can invest portions of its assets into underlying foreign investments (incl. investments into Africa). This would mainly be achieved by investing into the sub-funds of the M&G (South Africa) Global Funds ICAV and the M&G Africa Equity Fund. These funds will charge an additional asset management fee which is included in the Fund's NAV and the Fund's TER. The Manager receives a marketing and distribution fee in respect of the M&G (South Africa) Global Funds.

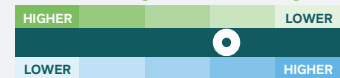
<sup>3</sup> The Financial Adviser Service Fee, if applicable, is included in M&G's annual management

fee above. An Ongoing Adviser Fee, over and above the Financial Adviser Service Fee, may be negotiated between the Investor and Financial Adviser. Should you agree to an Ongoing Adviser Fee, it will be paid via the regular repurchase of units.

<sup>4</sup> Where a transaction cost is not readily available, a reasonable best estimate has been used. Estimated transaction costs may include Bond, Money Market, and FX costs (where applicable).

## Risk profile

◀ Risk of not earning meaningful inflation-beating returns over the long-term



Variability of returns over the short-term ▶

## Fund facts

### Fund objective

To achieve steady long-term growth of capital and income by investing in a diversified combination of domestic and international assets, where the asset allocation is tactically managed.

### Investor profile

A suitable fund for retirement provision and for those individuals looking to tilt their portfolio to value with controlled risk exposure. The recommended investment horizon is 5 years or longer.

### Investment mandate

The Fund conforms to the regulations governing retirement fund investments (Regulation 28). Intended maximum limits: Equity 75%, Listed Property 25% and Foreign 45%

### Fund managers

David Knee  
Michael Moyle  
Sandile Malinga  
Leonard Krüger

### ASISA category

South African - Multi-Asset - High Equity

### Benchmark

ASISA South African - Multi-Asset - High Equity Category Average

### Inception date

2 August 1999

### Fund size

R21 149 105 095

# M&G Balanced Fund

Multi-asset

July 2022

Income Distributions <sup>5</sup>	A Class		T Class		X Class		B Class	
	Total	12m yield	Total	12m yield	Total	12m yield	Total	12m yield
30 June 2022	10.64 cpu	3.04%	11.52 cpu	3.26%	10.52 cpu	3.13%	12.44 cpu	3.48%
31 December 2021	13.62 cpu	1.99%	14.49 cpu	2.18%	13.48 cpu	2.08%	15.41 cpu	2.37%

## Fund commentary

Global equity and bond markets rebounded in July on the back of brighter prospects for the path of interest rates, as investors embraced the idea that the US and other major economies were slowing enough so that further interest rate hikes were likely to be less aggressive than anticipated. However, the inflation outlook remained a concern, especially in Europe, as energy prices remained high. A positive development was the release of Ukrainian wheat exports from Russian blockades in a bid to help ease the food crises in many countries. In the US, the Federal Reserve (the Fed) increased its federal funds rate by 75bps for the second month in a row to a range of 2.25%-2.50%. However, Fed Chairman Jerome Powell signalled that the next hikes may not be as aggressive, depending on the data. US inflation accelerated to 9.1% y/y in June from 8.6% in May. Q2 2022 GDP surprised to the downside, contracting by 0.9% (q/q annualised) compared to the consensus forecast of a 0.5% expansion. In the UK, the Bank of England is widely expected to hike its benchmark interest rate by 50bps in August after a 25bp increase in June, in the face of accelerating consumer inflation that hit 9.4% y/y. This followed hawkish comments by BoE Governor Andrew Bailey in mid-July vowing there would be "no ifs or buts" in the Bank's commitment to returning inflation to its 2% target. The European Central Bank raised its key rate by 25bps in July, its first rate hike in the cycle, as inflation soared to a record 8.6% y/y in June. The Bank also ended its net asset purchases. Sentiment in the area remained pessimistic as fears of energy shortages and rising energy prices weighed on growth prospects in the run-up to winter as Russia further cut gas supplies to highly dependent economies like Germany.

China's 2022 growth forecast was revised lower by the IMF, from 4.4% to 3.3%, amid renewed strict Coronavirus lockdowns, further supply disruptions and a worsening property market crisis. The People's Bank of China held interest rates steady in July, commenting that it was "closely watching" global monetary policy tightening but signalling that there was little need for its own accommodative-but-steady monetary policy to change. Q2 GDP growth disappointed at 0.4% y/y versus the 1.0% y/y expected. In South Africa, the SARB hiked the repo rate by 0.75% in July, more than expected, in a bid to curb inflation which hit 7.4% y/y in June. The SARB followed other central banks which have also been hiking aggressively in order not to lag too far behind the US Fed and risk currency weakness, although SA is somewhat less vulnerable to capital outflows now than in the past due to its current account surplus. The central bank also downgraded its growth forecasts, expecting GDP growth of 2%, 1.3% and 1.5% for 2022, 2023 and 2024, respectively. July's more positive global investor sentiment was more muted in the local market by ongoing loadshedding, which is expected to weigh significantly on economic growth. The FNB/BER Consumer Confidence plunged to -25 points in Q2 2022 from -13 points the previous quarter. In July, the FTSE/JSE All Share Index returned 4.2%, the FTSE/JSE All Bond Index delivered 2.4%, inflation-linked bonds (the Composite ILB Index) posted -1.2%, and cash as measured by the STeFI Composite Index returned 0.4%. Looking at global market returns (in US\$), the MSCI All Country World Index delivered 7.0%, the Bloomberg Global Aggregate Bond Index returned 2.1%, while the FTSE EPRA/NAREIT Global REIT Index posted 8.4%. The rand weakened 1.5% against the US dollar and 1.7% against the pound sterling, but strengthened 0.9% against the euro.

Contributing the most to absolute performance for the month was the fund's exposure to SA equities (excluding property), foreign equities (excluding property) and SA bonds (excluding inflation-linked bonds).

## Glossary

<b>12-month yield</b>	A measure of the Fund's income distributions as a percentage of the Fund's net asset value (NAV). This is calculated by summing the income distributions over a rolling 12-month period, then dividing by the sum of the NAV at the end of the period and any capital gains distributed over the same period.
<b>Annualised performance</b>	The average amount of money (total return) earned by an investment each year over a given time period. For periods longer than one year, total returns are expressed as compounded average returns on a yearly basis.
<b>Cumulative performance graph</b>	This illustrates how an initial investment of R100 or N\$100 (for example) placed into the Fund would change over time, taking ongoing fees into account, with all distributions reinvested.
<b>Income distribution</b>	The dividend income and/or interest income that is generated by the underlying Fund investments and that is periodically declared and distributed to investors in the Fund after all annual service fees.
<b>Information ratio</b>	Measures the Fund's active return (Fund return in excess of the benchmark) divided by the amount of risk that the manager takes relative to the benchmark. The higher the information ratio, the higher the active return of the Fund, given the amount of risk taken and the more consistent the manager. This is calculated over a 3-year period.
<b>Intended maximum limits</b>	This indicates the Fund's intended maximum exposure to an asset class. These limits may be reviewed subject to the Fund's Supplemental Deed and/or Regulation 28 for those Funds managed in accordance with Regulation 28 of the Pension Funds Act.
<b>Maximum drawdown</b>	The largest drop in the Fund's cumulative total return from peak to trough over any period.
<b>Monthly volatility (annualised)</b>	Also known as standard deviation. This measures the amount of variation or difference in the monthly returns on an investment. The larger the annualised monthly volatility, the more the monthly returns are likely to vary from the average monthly return (i.e. the more volatile the investment).
<b>Percentage of positive rolling 12 months</b>	The percentage of months, since inception, that the Fund has shown a positive return over a rolling 12-month period.
<b>Regulation 28</b>	The South African retirement fund industry is governed by the Pension Funds Act, No 24 of 1956. Regulation 28 of the Pension Funds Act prescribes the maximum limits in asset classes that an approved retirement fund may invest in.
<b>Sharpe ratio</b>	The Sharpe ratio is used to measure how well the return of an asset compensates the investor for the risk taken. The higher the Sharpe ratio the better the Fund's historical risk-adjusted performance has been. This is calculated by taking the difference between the Fund's annualised return and the risk-free (cash) rate, divided by the standard deviation of the Fund's returns. This is calculated over a 3-year period.
<b>Sortino ratio</b>	This is calculated by taking the difference between the Fund's annualised return and the risk-free (cash) rate, divided by the downside deviation of the Fund's returns i.e. the "bad" volatility. A high Sortino ratio indicates a low risk of large losses occurring in the Fund. This is calculated over a 3-year period.
<b>Total Expense Ratio (TER)</b>	This shows the charges, levies and fees relating to the management of the portfolio and is expressed as a percentage of the average net asset value of the portfolio, calculated for the year to the end of the most recent completed quarter. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs.
<b>Total Investment Charges (TIC)</b>	The percentage of the value of the Fund incurred as costs, relating to the investment of the Fund. As fund returns are reported after deducting all fees and expenses, these costs (the TER and TIC) should not be deducted from the fund returns.
<b>Transaction Costs (TC)</b>	The percentage of the value of the Fund incurred as costs relating to the buying and selling of the Funds underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.
<b>Unit class</b>	M&G's Funds are offered in different unit classes to allow different types of investors (individuals and institutions) to invest in the same fund. Different investment minimums and fees apply to different unit classes. A Class: for individuals only. B & D Class: retirement funds and other large institutional investors only. X Class: the special fee class that was made available to investors that were invested in the Dividend Income Feeder Fund. T Class: for investors in tax-free unit trusts. F Class: for Discretionary Fund Managers.

<sup>5</sup> If the income earned in the form of dividends and interest exceeds the total expenses, the Fund will make a distribution (cpu = cents per unit).

## Contact us

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## Invest now

## Application forms

An electronic copy of this document is available at [www.mandg.co.za](http://www.mandg.co.za)

## Disclaimer

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Collective Investment Schemes (unit trusts) are generally medium-to long-term investments. Past performance is not necessarily a guide to future investment performance. Unit trust prices are calculated on a net asset value basis. This means the price is the total net market value of all assets of the unit trust fund divided by the total number of units of the fund. Any market movements – for example in share prices, bond prices, money market prices or currency fluctuations – relevant to the underlying assets of the fund may cause the value of the underlying assets to go up or down. As a result, the price of your units may go up or down. Unit trusts are traded at the ruling forward price of the day, meaning that transactions are processed during the day before you or the Manager know what the price at the end of the day will be. The price and therefore the number of units involved in the transaction are only known on the following day. The unit trust fund may borrow up to 10% of the fund value, and it may also lend any scrip (proof of ownership of an investment instrument) that it holds to earn additional income. A M&G unit trust fund may consist of different fund classes that are subject to different fees and charges. Where applicable, the Manager will pay your financial adviser an agreed standard ongoing adviser fee, which is included in the overall costs of the fund. A unit trust summary with all fees and maximum initial and ongoing adviser fees is available on our website. One can also obtain additional information on M&G products on the M&G website. The Fund may hold foreign securities including foreign CIS funds. As a result, the fund may face material risks. The volatility of the fund may be higher and the liquidity of the underlying securities may be restricted due to relative market sizes and market conditions. The fund's ability to settle securities and to repatriate investment income, capital or the proceeds of sales of securities may be adversely affected for multiple reasons including market conditions, macro-economic and political circumstances. Further, the return on the security may be affected (positively or negatively) by the difference in tax regimes between the domestic and foreign tax jurisdictions. The availability of market information and information on any underlying sub-funds may be delayed. The Manager may, at its discretion, close your chosen unit trust fund to new investors and additional investments by existing investors to make sure that it is managed in accordance with its mandate. It may also stop your existing debit order investment. The Manager makes no guarantees as to the capital invested in the fund or the returns of the fund. Excessive withdrawals from the fund may place the fund under liquidity pressure and, in certain circumstances, a process of ring fencing withdrawal instructions may be followed. Fund prices are published daily on the M&G website. These are also available upon request. The performance is calculated for the portfolio. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. Purchase and repurchase requests must be received by the Manager by 13h30 (11h30 for the Money Market Fund) SA time each business day. All online purchase and repurchase transactions must be received by the Manager by 10h30 (for all Funds) SA time each business day.